



**ACCMARK GLOBAL CONSULTANTS**

*Impulse for multiplication*

**FINANCE**

**COMPANY**  
PROFILE  



## Table of Contents

---

Director's Foreword .....	1
About Us .....	2
Our Mission, Vision & Core Values.....	3
Our Success stories .....	4
Our Commitment/Strength .....	5
Our Operations .....	6
Our Team/Partners .....	7
Our Clientele .....	8

“ Do not save what is left after spending  
**BUT Spending what is left after saving**”

【 Impulse for Multiplication 】



# Director's Foreword



Our constant quest for continuous growth is the foundation for high-quality accountancy, accurate tax services, audit and advisory services.

Our main aim is to give our local and international clients a clear insight into their, personal strategies, corporate strategies and businesses. Every business is different and so is our approach to every situation. We have high technical competence and practice experience that gives us confidence to assure you excellent service.

**CPA Sammy Aloyo**

CPA-K, CIFA, ACA, EMBA.

**DIRECTOR - ACCMAK**

**【 Impulse for Multiplication 】**

# About **us**

## OUR BUSINESS



### **Company's Background**

Our story began back in 2012. Back then, we worked remotely using clients space as the primary space moving from client to client. Today we have evolved with more than 30 SME's and 10 not for profit organisations seeking to expand further to serve more local and international clients. The services provided by Accmak Global Consultants to different industries include audit assurance, accounting, tax services and consultancy for manufacturing, trading, construction, food processing, investment advisors, professional services firms, software and IT, real estate, non-profit organizations, distributors, jewelers and so on. Our client's range in size from small closely held private companies to large organizations.

Accmak Global Consultants professionals maintain their skills through specialized training programs and the latest computer technology to ensure that our clients receive the highest degree of professional excellence. Our staffs in each of these disciplines are committed professionals with vast experience and a diversity of skills.

We offer a range of services catered to client needs. We provide professionals that can assist clients in satisfying their needs based on their knowledge about the region and its market as well as with their foreign expertise and knowledge in an innovative and specialized matter. We create more valuable time to the owners and management of the companies to focus on their core business activities.



# OUR Mission **Vision** CORE VALUES

## **Mission**

To inspire and nature growth in organisations through truth & fair presentation, tax management, audit, focused financial management & depth advisory.

## **Vision**

To be a firm committed to developing to our clients, practical leading-edge solutions with reliability & integrity globally to inspire their growth in all dimensions.

## **Core Values**

### **1. Commitment to quality/Integrity**

Giving quality service where each person is empowered & expected to contribute towards complete customer satisfaction.

### **2. Knowledge capital**

Having the best people with knowledge capital, partnering with the best clients to deliver value.

### **3. Delivering value**

Building strong relationships by anticipating client needs, listening intently & exceeding expectations, Transparency, Teamwork and high integrity.

# OUR Success Stories CLIENTS' GROWTH



## **Our Success Stories**

Managing any business in today's world and era of hyper competition, change and turbulence, demanding clientele, nanotechnology is becoming increasingly more difficult for nearly all business outfits and consultancy firms are no exception. Our unravelled commitment, resilience, customer focus, pursuit of excellence, innovation and willingness to go an extra mile has made it possible for us to be part of the growth of Rostepho Green Groceries, Mickeys Play House and Primary, Respect Company Ltd and Rivtoc Contractors e.tc.

We also have been able to raise and maintain accounting departments and effectively carried out accounting book keeping services to various clients e.g Onerut Grocers, Affordable and Classy, Jawali Contractors ltd, Ankole Grill, The Siron place Mall Ltd e.t.c. We have assisted all our organisations in effective cost cutting, revenue tracking, taxation and accounting controls that has led to increase in revenue. We also have assisted our clients in debt collection and ensured debts are paid early enough by crafting advantageous contracts on behalf of our clients. We pride in the growth of our clients as it is proof that our structure and strategies work.



# OUR Commitment OUR STRENGTH

## **Our Commitment**

Our commitment is to deliver quality, timely and accurate financial data and information reasonable for management to make a workable decision. We are committed to unbiased advisory, full capacity audits and high technical competence even as we remain meticulous to detail within and those surrounding the organisation. We believe in risk detection & prevention rather than reaction.

## **Our Strength**

There are many reasons to pick a professional, experienced, dedicated company to work with you. Below are just some reasons why that company should be Accmak!

- ◆ Experienced and dedicated workforce
- ◆ Client oriented
- ◆ Financially stable
- ◆ Our depth of knowledge in a wide range of fields is simply unmatched
- ◆ Technical Competence
- ◆ Global space

# Our Operations

## WHAT WE OFFER



We offer our expertise by handling effectively the following services:

### Tax Services

We have both local and international tax expertise and experience in Kenya & the larger East Africa region, UAE, Canada, Australia & USA. We offer the following structured tax services:

- ◆ Tax consultancy services
- ◆ Tax accounting services
- ◆ VAT & other statutory taxes administration
- ◆ Tax filing services
- ◆ Tax planning services
- ◆ Representation before KRA & other tax agencies

### Accounting Services

- ◆ Accounting
- ◆ Book keeping
- ◆ Accounting supervision services
- ◆ Forensic Accounting
- ◆ Accounting outsourcing services
- ◆ Finance Internal Control set-up and administration

### Management Consultancy Services

- ◆ Business Advisory Services
- ◆ Business planning services
- ◆ Financial Investigation services
- ◆ Financial planning & Budgeting
- ◆ Business software consulting

### Audit & Assurance services

- ◆ Internal audit services
- ◆ Company liquidation services
- ◆ Risk management services
- ◆ Fraud investigation audit services
- ◆ Statutory compliance services
- ◆ External audit

**Payroll outsourcing services**

**Business valuation & Financial restructuring**

**Company formation/  
Business registration services**



# OUR Team **Partners** THE DIRECTORS



## **Our Staff and Directors**

Our staff is composed of highly trained professionals with rich experience in tax, audit, accounting and management consultancy.

The lead director has more than 12 years of practice and market experience in the private sector, government and not for profit organisations. A full member of ICPAK, ICAEW & ICIFA (*awaiting approval*). The lead director has the following professional certifications:

- ◆ Certified public accountant-Kenya (CPA-K)
- ◆ Associate Chartered Accountant (ACA-ICAEW)
- ◆ Certified Investment and financial analyst (CIFA)
- ◆ Masters in Business Administration

## **Our Partners**

We partner with like-minded firms, individual tax consultants, audit firms, valuers and government agencies in our quest to learn even as we seek knowledge to always provide best cutting edge solutions for our clients. ie *John Cheluget and Associates where the lead director (Cpa Sammy Aloyo) is an audit director among others*



# SOME OF OUR Valued Clients BUSINESS PARTNERS

## SAMPLE OF OUR CLIENTS



IFC International Finance Corporation | DR. JACOB ANDALA | JAWALI SOLUTIONS LTD | MAZIRA MEMORIAL HOSPITAL | ONE AND ASSOCIATES LAW FIRM | BEVERLY SCHOOLS OF KENYA LTD | RIVTOC CONTRACTORS LTD | RESPECT LTD | ROSTEPHO .G. GROCERS | POSYBAL PRODUCTS LTD | NGUO AFFORDABLE LTD | CELERITY CLEANERS | MSTUDD LOGISTICS LTD | MICKYS PLAY HOUSE | THE SIRON PLACE MALL



"One of the best Tax avoidance strategies is to file and pay Taxes on time"

CPA Sammy Aloyo

【 Impulse for Multiplication 】



ICIFA  
INSTITUTE OF CERTIFIED INVESTMENT AND FINANCIAL ANALYSTS



Manga House, Mezzanine 1, Suite 06,  
Kiambere Road, Upper Hill



+254 795 691468



info@accmakglobalconsultants.co.ke  
accmakglobalconsultants@gmail.com



[www.accmakglobalconsultants.co.ke](http://www.accmakglobalconsultants.co.ke)